



10231 Telegraph Road  
Suite A  
Glen Allen, VA 23059  
Tel: (804) 747-4971  
Fax: (804) 747-5022  
[www.vhsmp.org](http://www.vhsmp.org)  
[info@vhsmp.org](mailto:info@vhsmp.org)

## VIRGINIA ASSOCIATION OF HOSPITALITY SALES & MEETING PROFESSIONALS

### Board of Directors

#### Officers

*President*  
Edward Denton  
Denton Hospitality

*President-Elect*  
Rick Butts  
The Jefferson Hotel

*Secretary & Treasurer*  
Cathy Grieve  
Norfolk Waterside Marriott

*Past President*  
Robert Hayes  
Marriott International

#### Directors

Nancy Bass  
Richmond Metro CVB

Jamie Caron  
Virginia Beach Resort Hotel &  
Conference Center

Lauran Dangler  
Omni Richmond

Cathy Grieve  
Norfolk Waterside Marriott

Teri Hickman  
Afflink

Melinda Laughon  
Marriott/Renaissance Caribbean  
& Mexico

Brock Lawson  
Kingsmill Resort

Tim Stacer  
VIRginia International Raceway

Eric Whitson  
National Conference Center

Meeting Planner Member  
Dee Dee White  
Covington Meeting Management

#### Staff

*Executive Vice President*  
Rick Eisenman, CAE  
Eisenman & Associates, Inc.

*Account Manager*  
Meghan Ely

### MEMBERSHIP DUES

Effective April 21, 2009

**NOTE:** VHSMP dues are payable in January of each year. All members in good standing with Chapter of the Virginias as of April 21, 2009 will have an automatic membership in VHSMP until their renewal date. Upon your renewal date, you will be billed a prorated amount to cover the duration from your expiration until the next June billing cycle for VHSMP. If you have any questions, please contact the association office at 804-747-4971.

**Primary Member: \$99.00 per year**

*This membership option is available to single member locations and/or the initial membership for a location.*

**Additional Members (same location): \$49.00 per year**

*A member location may add additional members for this price.*

**Location Membership: \$500.00 per year**

*This membership option is designed for full service hotels and/or businesses with ten or more staff members at a given location. It is not available for multiple locations (ie: entire management company).*

**Secondary Member: \$35.00 per year**

*Available to any person that plans meetings as all or part of their job.*

### **Pro-rate Fees:**

Date	Primary Membership	Secondary Membership
January 1-May 30	\$99	\$35
June 1- September 30	\$65	\$25
October 1- December 31	\$99* *Includes current year plus upcoming year	\$35* *Includes current year plus upcoming year